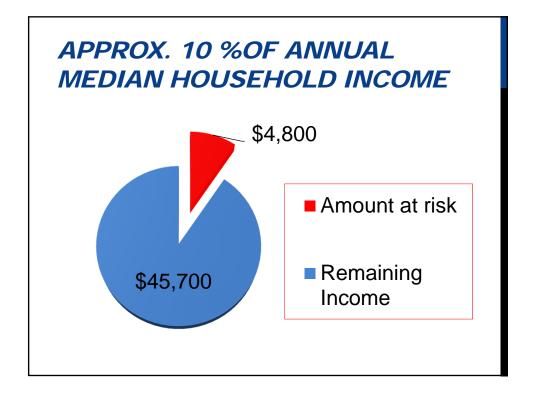
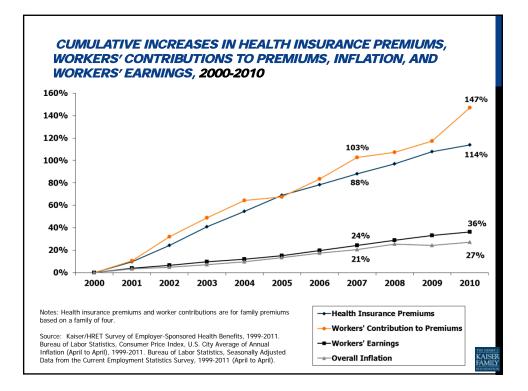
## WORKPLACE WELLNESS: HEALTH IMPROVING OR **COST SHIFTING?**

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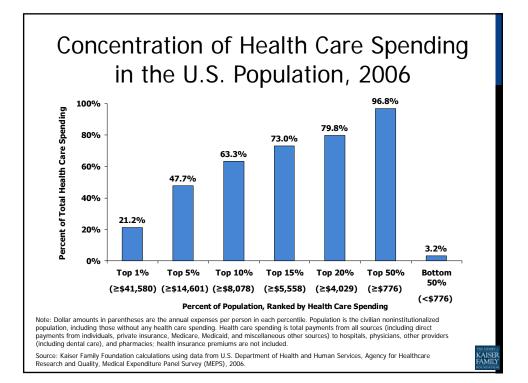




## KEY ASSUMPTIONS 1. Employees with identifiable risk factors spend more than other employees on health care 2. Financial incentives → employees with identifiable risk factors to change their behavior 3. Changes in behavior → improved health status and decreased disease incidence → cost savings (And other assumptions: cost savings accrue to employer rather than Medicare, another employer, or the employee alone)

STUDIES RE: HEALTH FACTOR AND
MED COST

	Number of	f Studies	
Health risk factor	Higher spending	Lower spending	No significant difference
Obesity or high body mass index	14	1	7
High blood pressure	8	0	9
High cholesterol	4	1	10
Tobacco use	7	1	11
High blood glucose	4	0	2
Excessive alcohol use	1	2	8
Stress or other emotional factor	10	0	5
Inadequate exercise	8	1	9



Ratios	Obesity	Heart condition	Current Smoker	Hyper- tension
Female / Male	1.074	1.163	0.714	1.074
Nonwhite / White	1.466	0.803	0.936	1.344
Low / High Education	1.216	1.327	1.228	1.463
Low / High Income	0.969	1.135	1.056	1.098