

LifePoint Health Provider Perspective: The Veterans Choice Program

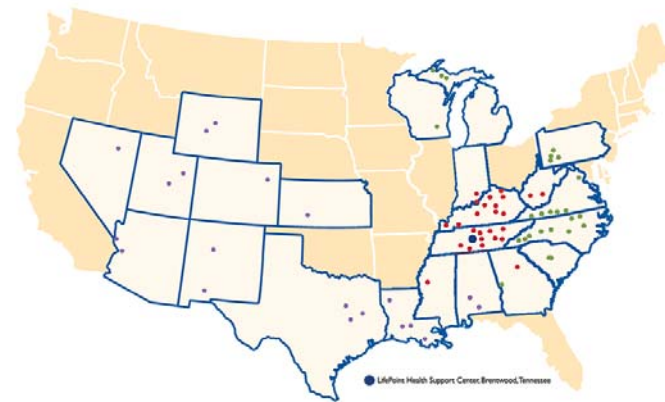
Quality care close to home for our country's heroes
10/21/16



LIFEPPOINT
HEALTH

LifePoint Health

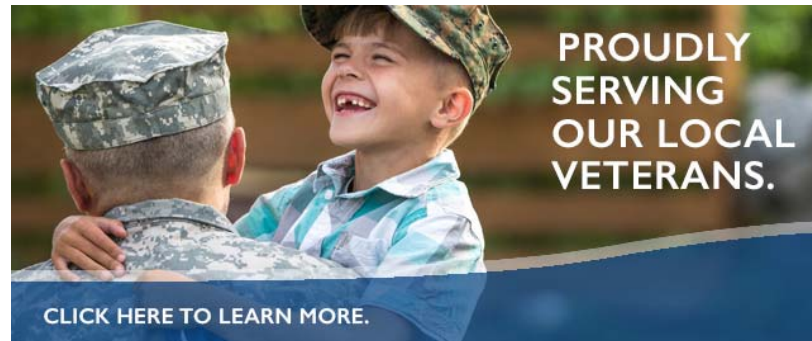
- Founded in 1999
- More than \$6.5 billion in revenues
- 72 hospital campuses in 22 states; 6,300+ physician relationships; 1,700+ employed providers
- Leading healthcare provider in our communities
- Committed to keeping healthcare local
- Avid supporter of the Veterans Access, Choice and Accountability Act of 2014



**More Quality Services,
Close to Home**

Veteran Care in 2015

- More than **15,000 veterans** received care at LifePoint facilities
- More than **1,200** admitted for **in-patient care**
- More than **4,600** arrived through our **ERs**
- More than **1,600 outpatient surgeries** performed by our physicians
- More than **7,100 outpatient procedures and tests** performed at our facilities



Where we can improve

- LifePoint facilities' average accounts receivable rates:
 - ALL payers and self-pay patients – **54 days**
 - Veterans Choice Program – **113 days**
- Rural critical access hospitals average cash on hand – **69 days**
- With average length of payment of 113 days, this is unsustainable for most rural, stand-alone facilities

Average Accounts Receivable = 54 days

Average Cash on Hand = 69 days

Average Payment from Veterans Choice Program = 113 days

Going forward

Strengthening the guidelines around prompt pay will be critical as healthcare facilities across the country evaluate their ability to participate in the Veterans Choice Program.

