Medicare Part C: Just the Basics

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Private Plans in Medicare

- MA Local Plans (Coordinated Care Plans CCPs)
- County-based service areas
- Types of Plans: HMO, PPO, Providersponsored Organizations (PSO), Cost, Private Fee-for-Service (PFFS), Medical Savings Accounts (MSA)
- Coming Attractions: Regional PPOs, & Special Needs Plans (SNPs)
- Supplemental (Medigap) Plans

A Little Bit of History

Private plans are <u>not</u> new in Medicare:
1971 HMO Act allowed development of cost-based plans

- 1982 TEFRA facilitated HMO/HCFA risk contracting
- 1997 BBA created Medicare+Choice (more plan choices through open enrollment process)
- 2003 MMA replaces M+C with Medicare Advantage (more choices including Part D prescription drugs)

Enrollment & Participation

- Peak enrollment 6.4 beneficiaries in CCPs in 1999
- Declines in plan participation and enrollment 2000-2004
- o Trend is up in 2005
- "Robust" outlook in 2006
- Local PPO Moratorium: No new MA local plans in 2006 & 2007

What do Medicare Advantage Plans Offer?

- Provide the full package of Medicare Part A and B benefits
- May offer additional benefits to beneficiaries
 - May charge additional premiums or
 - May offer additional benefits, lower premiums or contribute to reserve fund
- Goals:
 - Maximize plan choices, esp. in rural areas
 - Offer better benefits for lower costs
 - Introduce more competition into Medicare managed care



How are Medicare Private Plans Paid?

 Monthly prospective payments for each plan enrollee in a payment area (county)

 BBA 1997 broke direct link to county level FFS spending

 Payments adjusted for health status (risk adjustment)

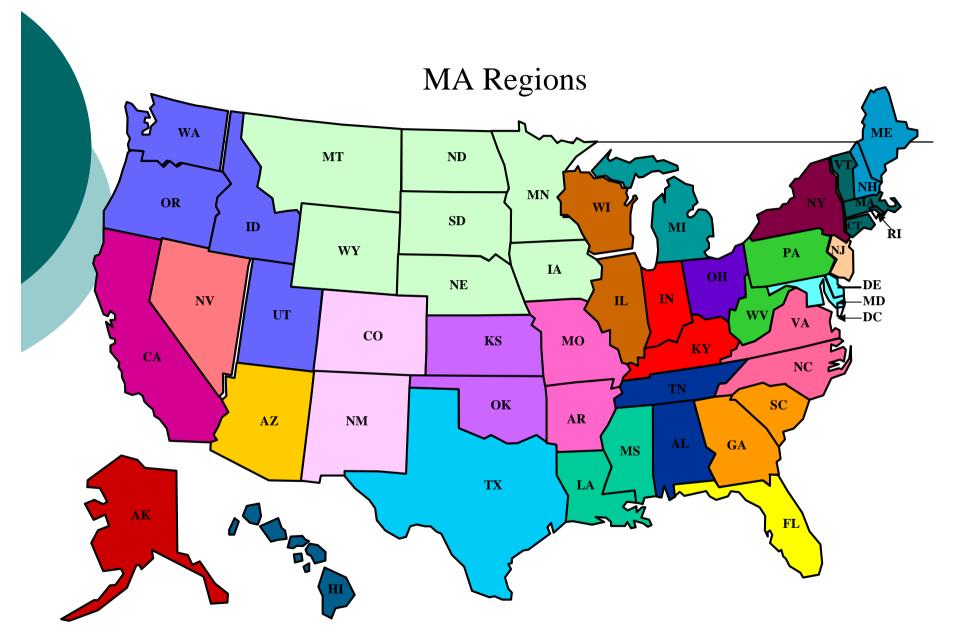
What Changes did MMA Make?

- Adds access to a Medicare Part D prescription drug plan in 2006
- Introduces regional private plans (PPOs) and special needs plans (SNPs)
- Changes payment system immediately (March 2004) with additional changes in 2006
- Creates 6-year Comparative Cost Adjustment (CCA) program in 2010



MA Regional Plans

- o 26 PPO Regions
- Service area is entire region
- Provide coverage for Medicare and plancovered benefits both in and out of network
- Must have out-of-pocket limits and a single A/B deductible (if they have a deductible)
- Financial incentives to plans to participate



Note: The territories are not included in any MA region.

Private Fee-For-Service Plans

- o 26,000 Enrollees in 2003
- Indemnity-type insurance
- Allows unrestricted access to providers
- Pays providers on a fee-for-service basis using same payment rates as traditional Medicare

Medigap Supplemental Insurance

- Individually purchased coverage for services, not covered by A/B; deductibles, coinsurance
- Ten standardized plans sold by private insurance companies
- Roughly 28% of all beneficiaries had Medigap insurance in 2001
- Three Medigap plans (H,I,J) provide outpatient drug coverage; not available Jan. 2006 to new subscribers
- Two new Medigap policies in 2006 (K, L)