



HEALTH

# ***Can Information Technology Transform Health Care?***

***The RAND Study of Potential Costs  
and Benefits of Electronic Medical Record Systems***

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**RAND**

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## ***Bottom Line***

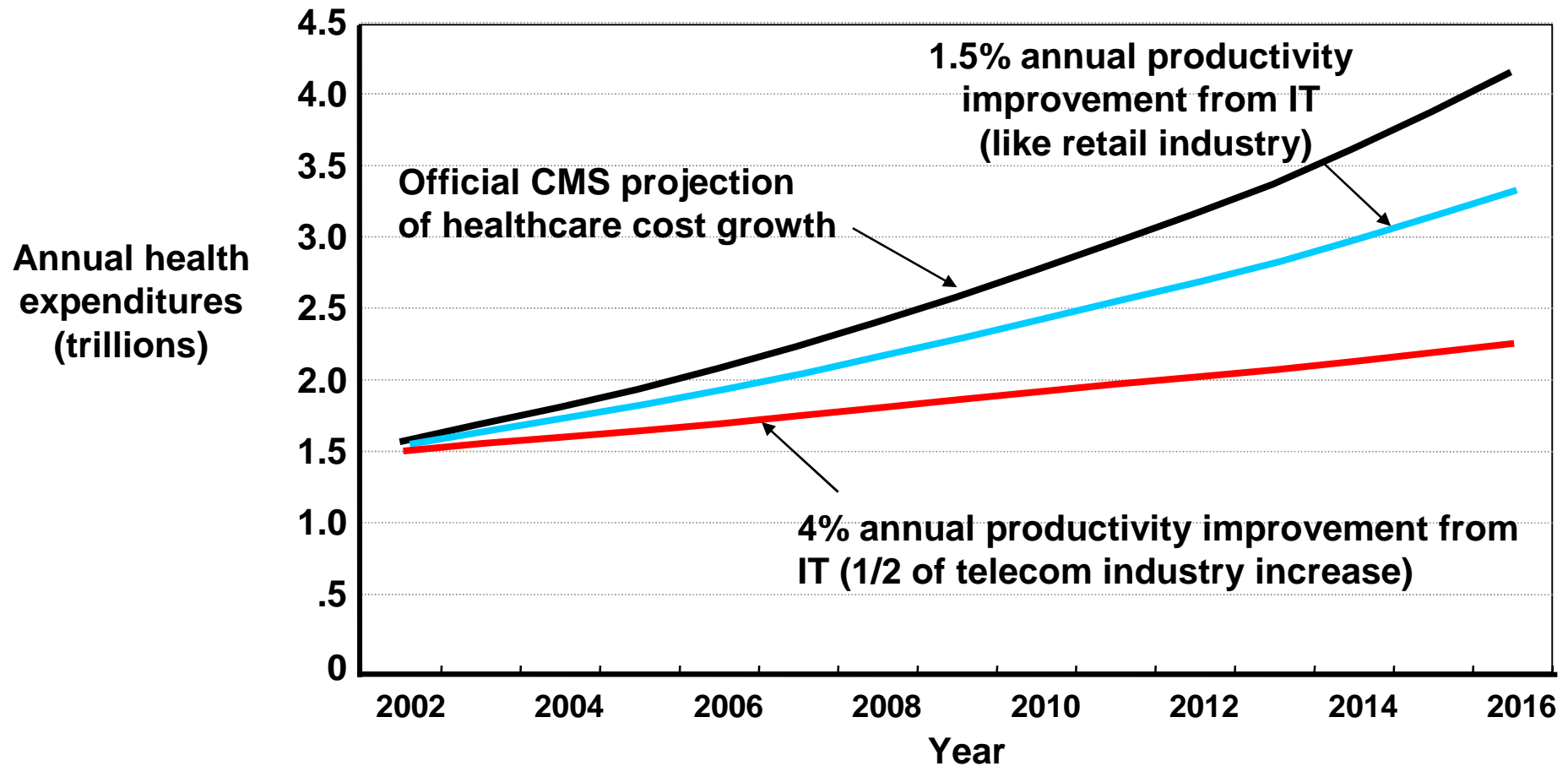
- **At 90% adoption, potential EMR-S-enabled savings high (~\$77B/yr health care efficiency savings)**
- **Costs are modest relative to savings (~\$10B/yr)**
- **Potential health and safety benefits also large and could double the savings**
- **Government should act now**

# ***What Is an Electronic Medical Record System?***

- **EMR -- replaces the paper medical record**
- **EMR-S adds functions:**
  - **Clinical decision support**
  - **Patient tracking and reminders**
  - **Personal health records**
  - **Computerized physician order entry**
  - **Regional health information networks**
- **EMR, in some form, now in only 20-25% of hospitals and 10-15% of physicians' offices**

# What If EMR-S Transformed Health Care as IT Has Done in Telecoms?

**Cumulative Savings of \$5.2–\$12.2 Trillion over 15 Years**



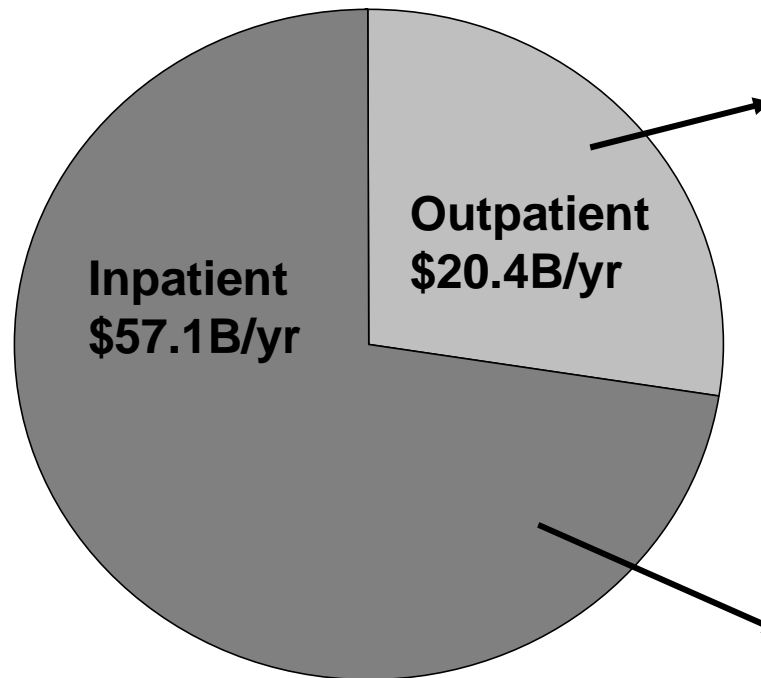
# ***The RAND Study of EMR-S***

- **Very limited published evidence of EMR-S benefits**
- **RAND study developed computer models to estimate potential benefits, assuming**
  - **Widespread adoption (90%)**
  - **Interoperability (across providers)**
  - **Related health care process changes, for example:**
    - **Team care for chronic disease**
    - **Restructured hospital and physician office workflow**

# *Major Conclusions*

- At 90% adoption, potential EMR-S enabled savings high (~\$77B/yr health care efficiency savings)

# ***Data Suggest Potential Efficiency Savings of ~\$77B/yr After 90% Adoption***



- Drug utilization
- Lab and radiology utilization
- Chart administration
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- Length of stay
- Nursing administrative time
- Medical records administration
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# *Major Conclusions*

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- **Costs are modest relative to savings (~\$10B/yr)**



# *... Costs Are Modest Compared to Potential Savings*

	Total cost (15 years)
Hospitals	97.4
Physician offices	17.2
Connectivity	6.0
Total	\$120.6B

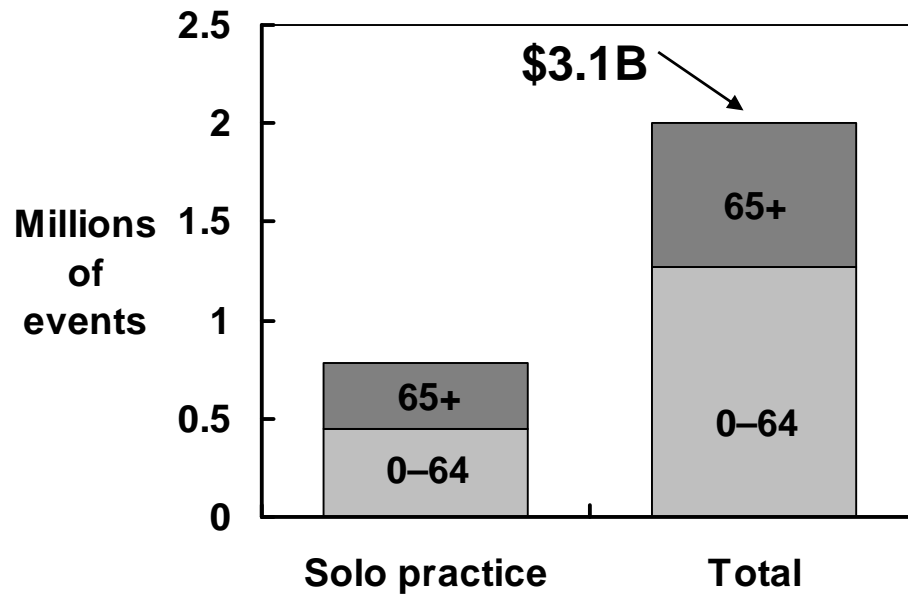
	Total savings (15 years)
Hospitals	468.5
Physician offices	159.0
Total	\$627.5B

# *Major Conclusions*

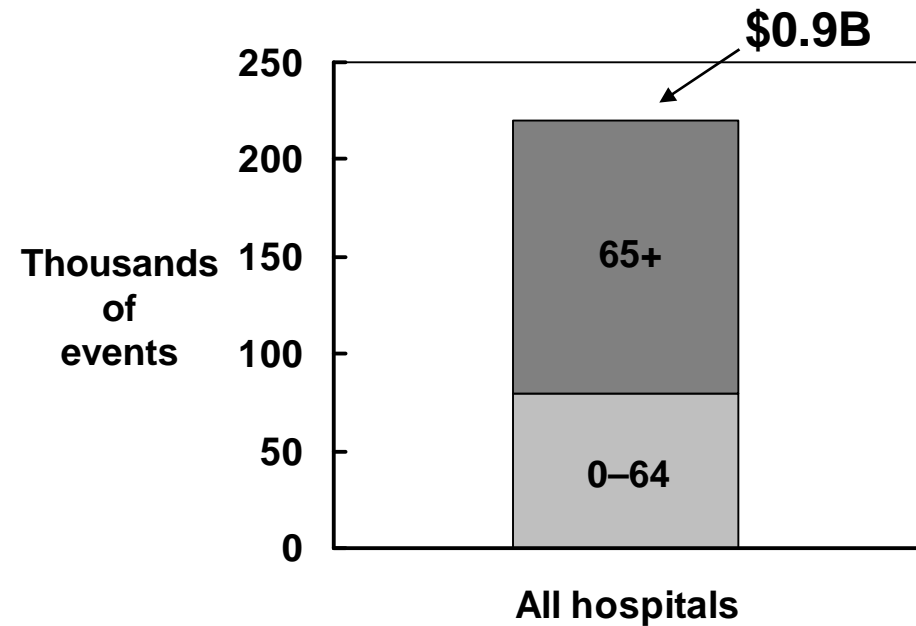
- At 90% adoption, potential HIT-enabled savings high (~\$77B/yr health care efficiency savings)
- Costs are modest relative to savings (~\$10B/yr)
- **Potential safety and health benefits also large and could double the savings**
  - **Safety benefits include:**
    - **Fewer errors from illegible handwriting**
    - **Reduced adverse events from dosage, drug-drug interaction, allergies**

# Significant Savings from Increased Safety -- Medicare Share ~40%

### Adverse Drug Events Avoided in Physician Offices



### Adverse Drug Events Avoided in Hospitals



# *Major Conclusions*

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  - **Health benefits include:**
    - **Better delivery of preventive care**
    - **Better management of chronic diseases**

# ***EMR-S Can Promote Prevention with Guidelines, Reminders, and Outreach***

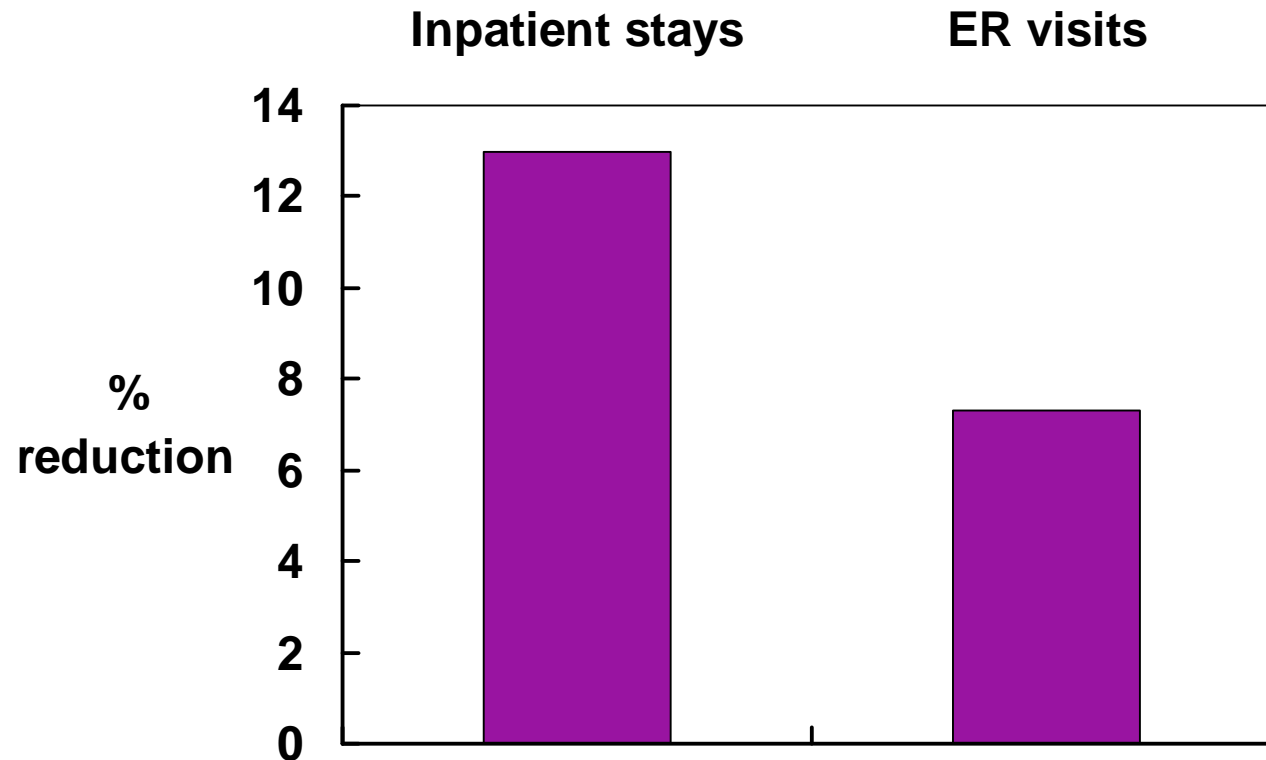
	<b>Target population</b>	<b>% Population not now compliant</b>	<b>Cost/yr for 100% compliance</b>	<b>Health benefits with 100% compliance</b>
<b>Breast cancer screening</b>	<b>Women 40 and older</b>	<b>30%</b>	<b>\$1.5B</b>	<b>50K cancers detected early, 4K fewer deaths/yr</b>
<b>Colorectal cancer screening</b>	<b>50 and older</b>	<b>66%</b>	<b>\$4.0B</b>	<b>23.5K fewer deaths</b>
<b>Influenza vaccination</b>	<b>65 and older</b>	<b>37%</b>	<b>\$0.2B</b>	<b>7.5K fewer deaths/yr</b>
<b>Pneumococcal vaccination</b>	<b>65 and older</b>	<b>47%</b>	<b>-\$0.1B</b>	<b>21K fewer deaths/yr</b>

# Chronic Disease Management

## **Better Disease Management Can Reduce Acute Episodes**

Upper Bound:  
Assumes 100% participation in management of emphysema, asthma, CHF, and diabetes.

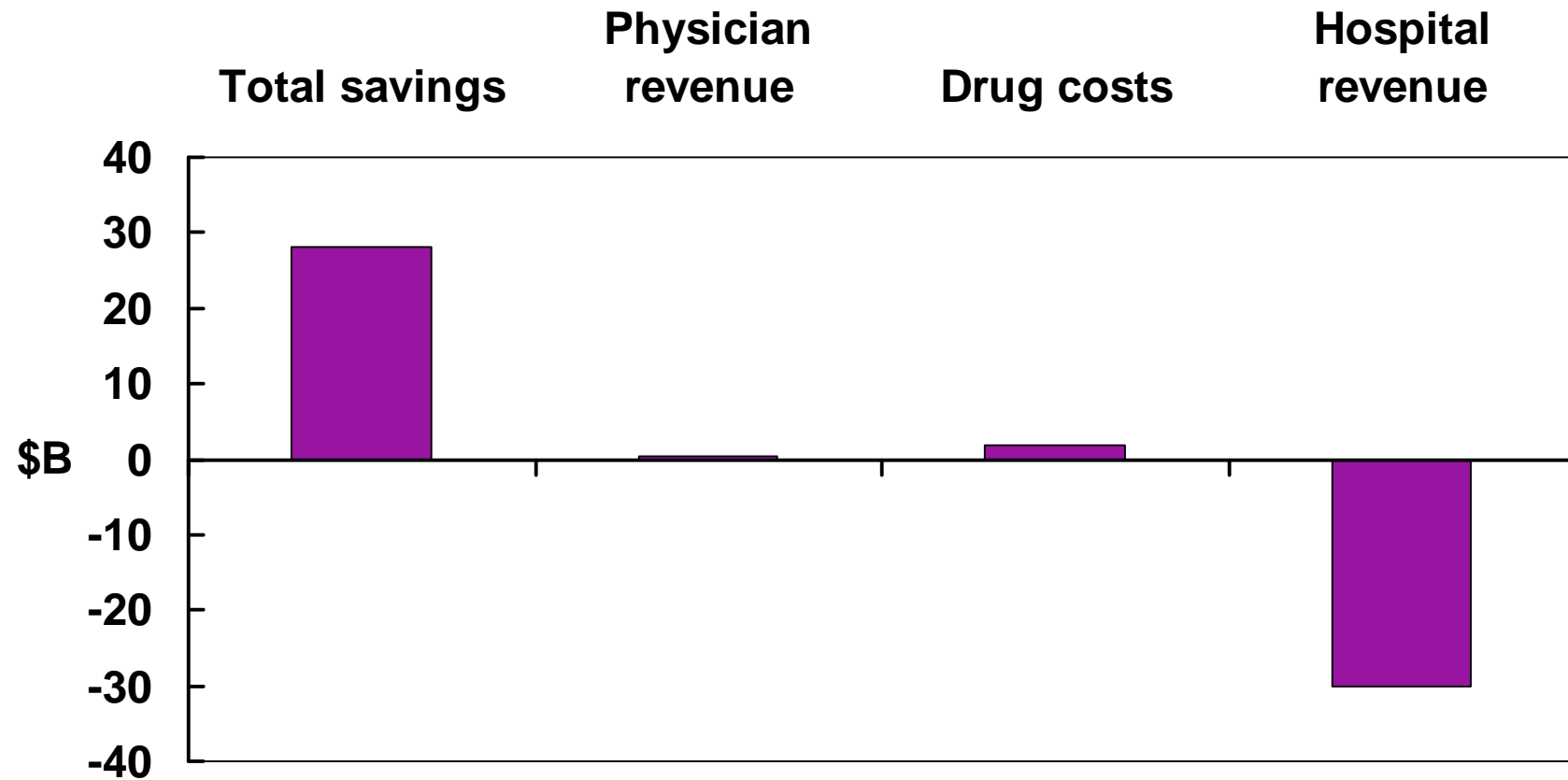
### Reduced ER visits and hospital stays



# Chronic Disease Management

## *Net Result Is a Savings but Hospitals Lose Revenue*

### Revenue and Savings



RAND

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# *Major Conclusions*

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# ***Why Should the Government Intervene?***

- ***EMR-S enabled changes could moderate unsustainable health care cost growth and improve quality***
- ***The market is not working well***
- ***The government is the largest employer and health care payer***
- ***Incentives will be most effective now***
  - ***Opportunity to steer adoption toward standardized, interoperable systems***
  - ***High leverage from pay-for-use incentives***