




System Design Matters

- Leverage 1115 Authority – Mandatory Medicaid enrollment since inception
- Developed model based on fully integrated Managed Care model (LTSS – PH – BH – duals)
- Built model on importance of robust case management system
- Developed staff and system infrastructure to support MLTSS Models including Duals
- Continue to engage and expand member input
- State must be invested in “Incremental” strategy

 Reaching across Arizona to provide comprehensive quality health care for those in need

2

GAO - Conditions of Members (%)

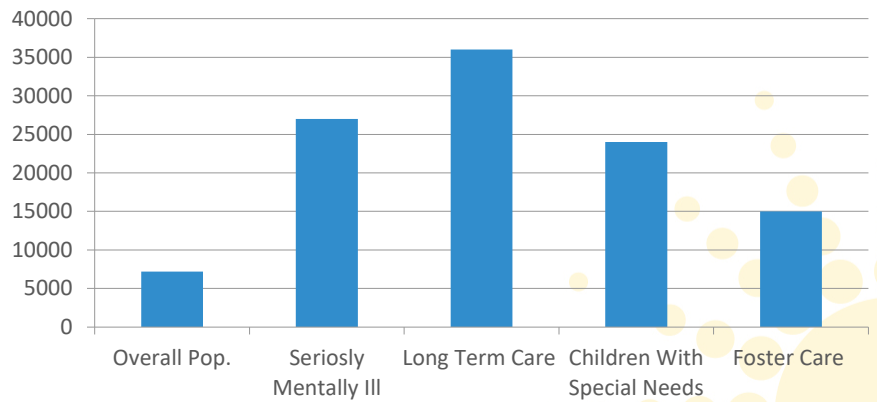
Condition	Asthma	Diabetes	HIV/AIDS	MH	SUD	Delivery	LTC	None
Asthma		24.5	3.9	65.1	29.1	6.5	7.3	17
Diabetes	18.5		2.6	52.4	23.9	3.1	12.7	29.7
HIV/AIDS	17.9	15.6		48.1	39.4	2.1	7.2	29
MH	17.6	18.7	2.8		26.7	4.0	11.9	42.9
SUD	20.8	22.6	6.0	70.8		4.5	10.2	15.6
Delivery	9.3	5.9	0.7	21.3	9.0		0.5	66
LTC	12.5	28.6	2.8	74.7	24.4	0.6		14.1



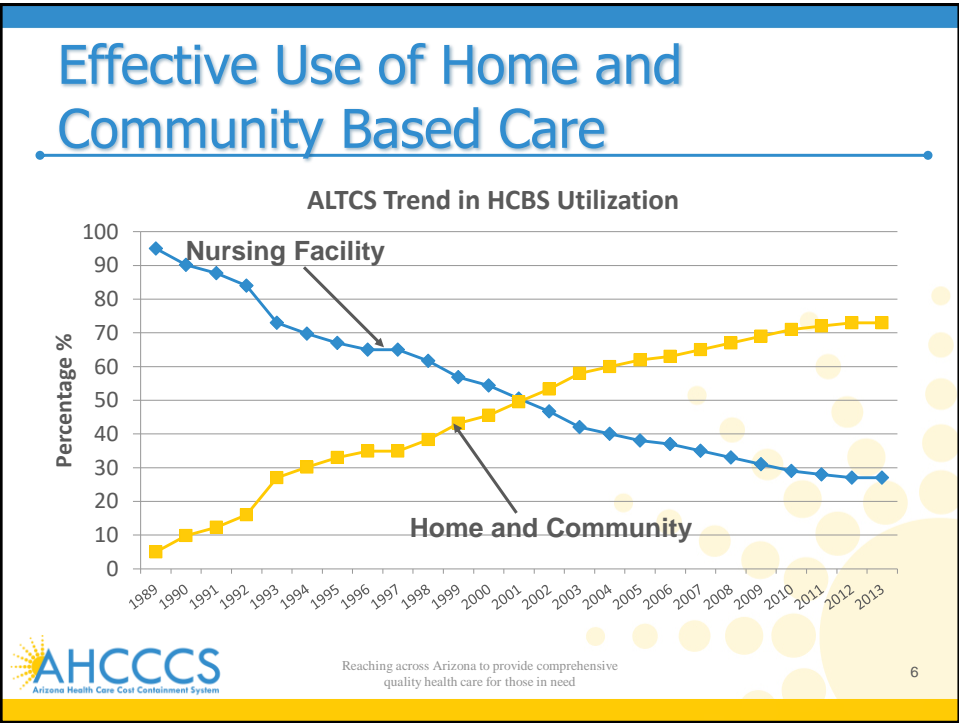
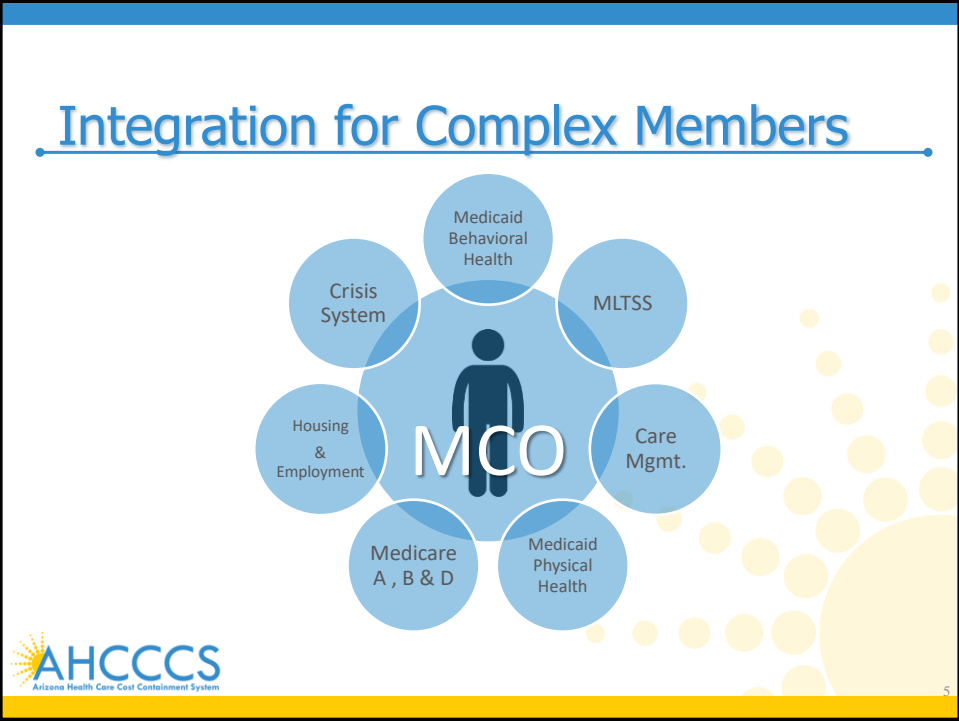
Reaching across Arizona to provide comprehensive quality health care for those in need

Complex Populations – Medicaid Costs

Per Member Per Year

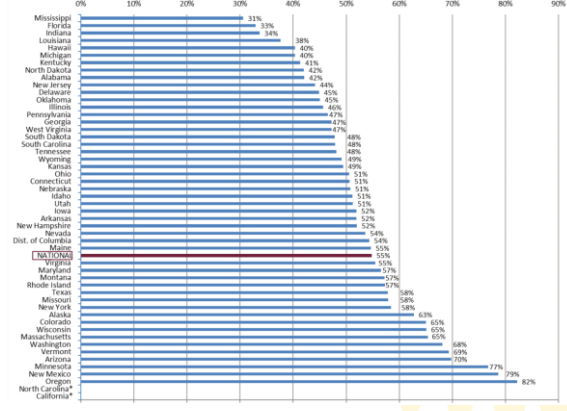


Reaching across Arizona to provide comprehensive quality health care for those in need



The Percentage of Total LTSS Spending for HCBS

Medicaid HCBS Expenditures as a Percentage of Total Medicaid LTSS Expenditures, by State, FY 2015

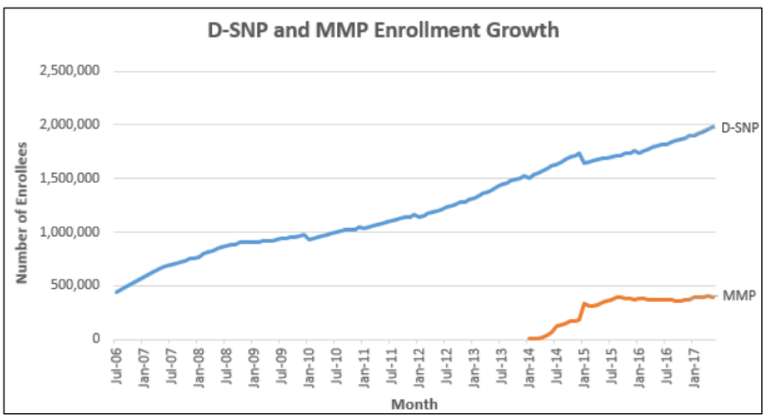


* California and North Carolina were excluded from this figure because a high proportion of LTSS were delivered through managed care and detailed managed care information was not available for FY 2015.



Reaching across Arizona to provide comprehensive quality health care for those in need

National Dual Alignment Efforts



SOURCE: Centers for Medicare & Medicaid Services. "SNP Comprehensive Report." and "Monthly Enrollment Report by Contract." D-SNP enrollment unavailable in August 2006, October 2006 through Feb 2007, and April 2007.



Arizona DSNP History

- Started with MCOs being DSNPs as part of Medicare Part D implementation – limited passive enrollment
- Established statute so DSNP could be regulated by AHCCCS – not DOI
- MIPAA required Medicaid contract to be DSNP in 2012 Procurement
- Require all plans to offer DSNP in all areas of state – significant financial sanctions if not in place
- Alignment done based on Medicare assignment
- All plans approved for seamless conversion
- Over 7,000 Duals enrolled through Seamless Conversion – 90% retention rate



Reaching across Arizona to provide comprehensive quality health care for those in need

9

Dual Alignment Success

RTI ASPE Minnesota Study (2016)

- 48% less likely to have a hospital stay
- *6% less likely to have an ED visit and if so 38% fewer visits*
- *2.7 times more likely to have PCP visit but if so had 36% fewer visits*

Avalere Study of Mercy Care Plan Duals (2012)

- 31% lower rate hospitalization - 21% lower readmissions -43% lower rate of days spent in hospital
- 9% lower ED use



10

Arizona Summary

- Change is Incremental
- System Design Matters - Integration is critical aspect (including duals)
- For Arizona Managed Care was key in building case management and network
- Federal policy-makers need to continue to focus on policies that improve outcomes for Duals and LTSS
 - Duals Alignment - DSNP – Default enrollment
 - LTSS incentives have worked – need to continue to align incentives



Reaching across Arizona to provide comprehensive quality health care for those in need

11

Questions???



Reaching across Arizona to provide comprehensive quality health care for those in need

12