

# Medicare's different models for caring for beneficiaries with chronic conditions

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# Medicare beneficiaries with chronic care needs

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- In 2010, more than two-thirds, or 21.4 million beneficiaries, had two or more chronic conditions
- Almost two-thirds of beneficiaries with 6 or more chronic conditions were hospitalized and 16% had 3 or more hospitalizations during the year
- The nearly one-third of beneficiaries with 0 or 1 chronic condition accounted for only 7% of Medicare spending, whereas the 14% with 6 or more chronic conditions accounted for 46% of Medicare spending

# Medicare models overview

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## FFS

30 million

Default choice

Pay by service

Some value-based purchasing

No provider risk

## ACO

5 million

Attributed

Mixed payment:  
FFS payment  
+/- shared savings

All Parts A&B  
Quality incentive

Limited provider risk

## MA

16 million

Enrolled

Pay full capitation  
for enrollees

All Parts A&B  
Quality bonus

Full provider risk

# Special needs plans (SNPs) within MA

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- **D-SNPs:** For Medicare-beneficiaries dually eligible for Medicare and Medicaid
  - Largest, at 1.58 million enrollees (2014). As of 2014, D-SNPs were available to about 82% of all Medicare beneficiaries.
- **C-SNPs:** For specified chronic or disabling conditions
  - 288,000 enrollees; as of 2014, C-SNP of at least one disease type available to slightly over half of all Medicare beneficiaries
- **I-SNPs:** For beneficiaries in institutions (e.g., nursing homes) or in community at institutional level of care
  - 50,000 enrollees; as of 2014, available to slightly less than half of all Medicare beneficiaries

# Issues to consider when comparing Medicare models

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- Payment benchmarks
- Quality measurement
  - Fewer measures
  - Outcome, population-based measures
- Risk adjustment
- Patient engagement

# Payment policy

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- How Medicare pays influences providers' and plans' willingness to serve Medicare beneficiaries and sometimes beneficiaries' incentives to choose a specific model
- Different payment approaches in each model:
  - FFS: Per-unit basis, few limits on volume, payment accuracy varies
  - MA: Administratively set benchmarks; historically set well above FFS, by 2017 will average approximately 101% of FFS
  - ACO: Spending targets set based on historical spending of ACO population; challenges with sustainability
- MedPAC has long recommended financial neutrality between MA and FFS, and is now considering putting ACOs on a similar benchmark system

# Risk adjustment

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- Poor risk adjustment can lead to inaccurate payments (too high or too low) and patient selection
- Three different methods
  - FFS: case-mix models in PPSs
  - MA: HCC system
  - ACOs: Historical benchmarks
- Evidence of additional coding among MA plans

# Risk adjustment recommendations

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- HCC risk adjustment model underpredicts costs for the sickest patients and overpredicts costs for the healthiest patients
- MedPAC has identified some improvements to the model:
  - Including count of beneficiary's chronic conditions
  - Using two years of data
  - Separating full and partial duals

# Quality measurement

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- Measuring quality and paying based on quality outcomes has the potential to improve care
- Each model measures quality differently:
  - FFS: some value-based purchasing, depending on site
  - MA: 5-star system
  - ACO: 30+ measures; payments based on meeting quality benchmarks
- Issues with current system

# Patient engagement

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- Strategies to engage patients can improve adherence to care plans, provide financial incentives to be healthy
- Different engagement in each model:
  - FFS: weak patient incentives, limited tools for conveying quality or value
  - MA: strong incentives; patient enrollment, differential cost sharing, care management
  - ACO: mixed incentives; current lacks tools to modify patient cost sharing, direct patients to high value providers; retrospective enrollment makes beneficiary outreach difficult

# Patient engagement recommendations

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## FFS

- Benefit redesign:
  - Catastrophic cap
  - Replace coinsurance with copays
  - Rationalize deductible
  - Discourage first-dollar coverage

## ACOs

- Allow two-sided risk ACOs to waive copays for primary care visits
- Attribution via a wider range of professionals
- Discussed in March 2015 meeting: financial incentives for beneficiaries