



Montefiore
THE UNIVERSITY HOSPITAL FOR
ALBERT EINSTEIN COLLEGE OF MEDICINE

Montefiore's Experience in Pioneering an ACO: 1996 – Present

Alliance for Health Reform
September 23, 2013

Steven M Safyer, MD
President and CEO

Academic Medical Center: Albert Einstein College of Medicine



 **EINSTEIN**
Albert Einstein College of Medicine
OF YESHIVA UNIVERSITY

Montefiore
Inspired Medicine

Integrated Delivery System: More than a “Hospital”



Source: Montefiore Marketing Dept.

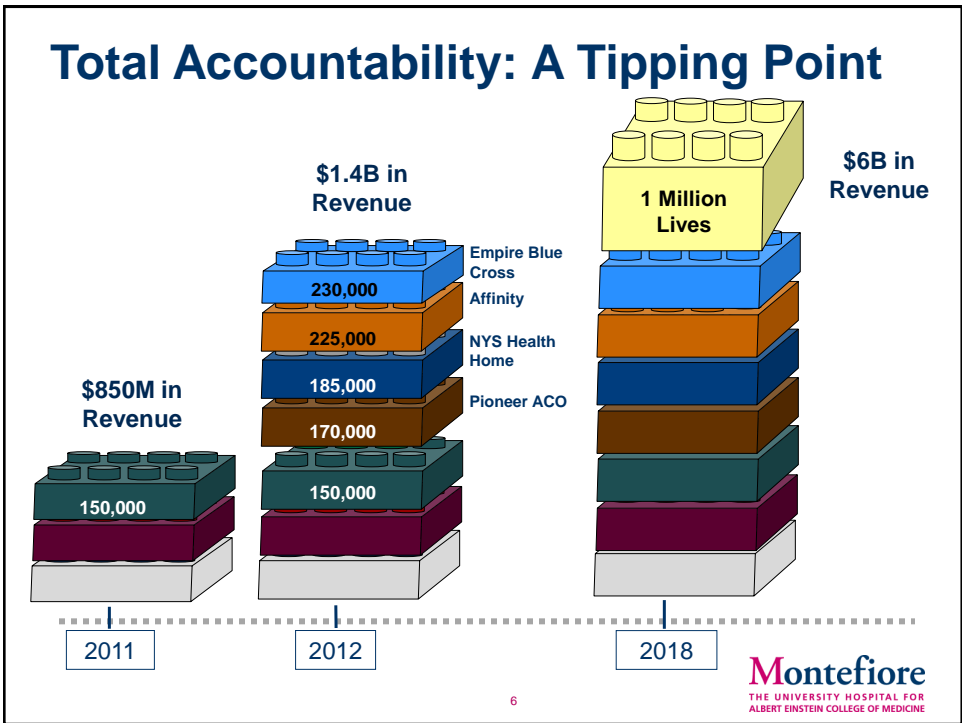
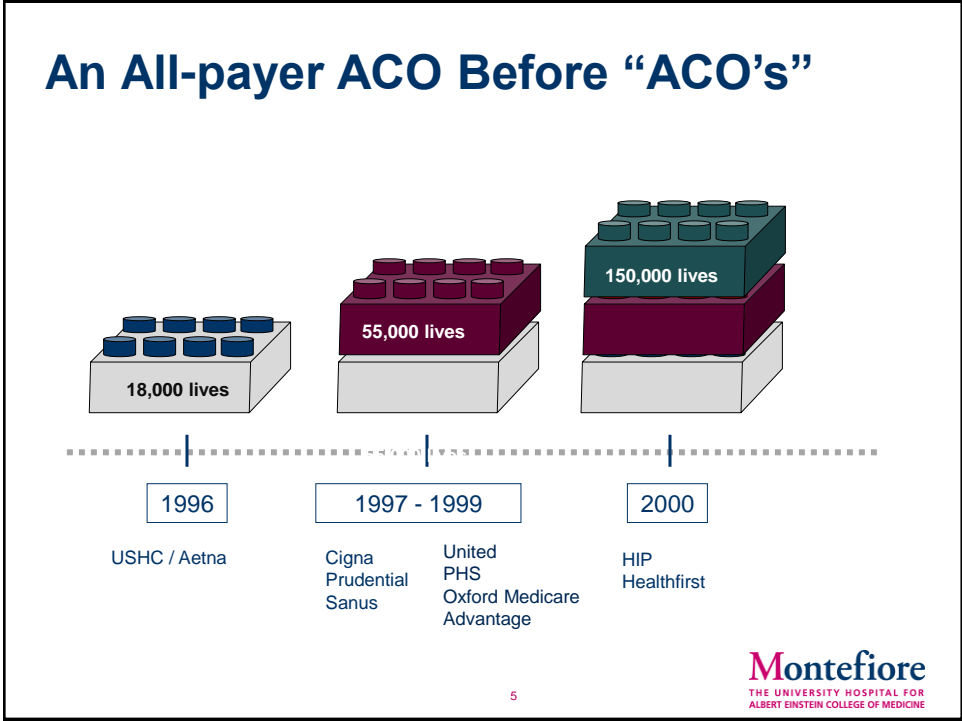
Montefiore
Inspired Medicine

Community Commitment: Taking Meaningful Responsibility



Source: Montefiore Marketing Dept.; New York Daily News; Google Image

Montefiore
Inspired Medicine



Our Recent Experience:

- 8% decline in Potentially Preventable Admissions and 9% decline in Potentially Preventable Readmissions among cohort of Medicare managed care patients from 2009 through 2011.
- Recent snapshot of Severe Diabetic Patients managed by Montefiore had a 7.8% lower rate of Emergency Room visits compared to those unmanaged.

Montefiore
THE UNIVERSITY HOSPITAL FOR
ALBERT EINSTEIN COLLEGE OF MEDICINE

7

Montefiore's Pioneer ACO:

Population Profile:

23,250 Original Beneficiaries

- 8,000 dual eligible for both Medicare and Medicaid
- 9% of this patient population = 55% of costs



Montefiore
THE UNIVERSITY HOSPITAL FOR
ALBERT EINSTEIN COLLEGE OF MEDICINE

8

Program Profile:

- Montefiore is the only Pioneer ACO in New York State.
- Led the nation in savings
 - 3% of total beneficiaries and 16% of total savings
 - 7% reduction in cost below our benchmark
- Network includes 3100 providers
 - Participation is growing
- Biggest change=70% had private practice MDs.
 - Refined our risk stratification approach
 - Engaged MDs
- One of four Pioneers to have the most upside/downside risk by Year 3.
- Goal = Full Capitation.

Program Profile:

Met all mandatory quality reporting requirements, and was successful on a number of metrics:

- Inpatient admissions decreased by 10.4%
- Uncontrolled Diabetes: Inpatient admissions decreased by 45.7%
- Congestive Heart Failure: Inpatient admissions declined by 5.6%
- All cause readmissions declined by 35.5%
- 82% of Pioneer ACO patients gave their doctors overall performance the maximum score available (as compared to a national average of 79%)

-



Montefiore
THE UNIVERSITY HOSPITAL

EINSTEIN
Albert Einstein College of Medicine
OF YESHIVA UNIVERSITY