



## A View from the Bronx

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### Academic Medical Center



Source: Montefiore Marketing Dept.

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## Integrated Delivery System



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Source: Montefiore Marketing Dept.

## Community Commitment



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Source: Montefiore Marketing Dept.; New York Daily News; Google Image

## A View from the Bronx



- 12.5 % unemployed
- \$32K median household
  - \$54K in neighboring Manhattan
- 30% below federal poverty
- 43% child poverty
- 16% without health insurance

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Source: US Census Bureau 2010

## A View from the Bronx



- 16% asthma
- 32% hypertension
- 12% diabetes
- 18% smoker
- 30% obesity
- 39% overweight

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Source: NYC DOHMH Community Survey 2010

## Obesity-Hunger-Paradox



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Source: New York Times, March 12, 2010

## By the Numbers



### Total Bronx Health Spend

- **\$15 Billion**
  - 64% Medicaid (including duals)
  - 10% Medicare (dual)
  - 10% Medicare (non-dual)
  - 12% Commercial
  - 3% Uninsured
  - 1% VA

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- 80% Medicaid and Medicare
- Highest DSH among private AMCs
- 2<sup>nd</sup> highest GME among private AMCs

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Source: Milliman Memo, November 30 2011; United Hospital Fund Report, 2010

## The Safety Net



Source: Google Image

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## The Montefiore Model Speaks to the Future



- **Academics**
- **Systemness**
- **Care Coordination and Management**
- **Health Information Technology**

Source: Montefiore Marketing Dept.

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## The Montefiore Model Speaks to the Future

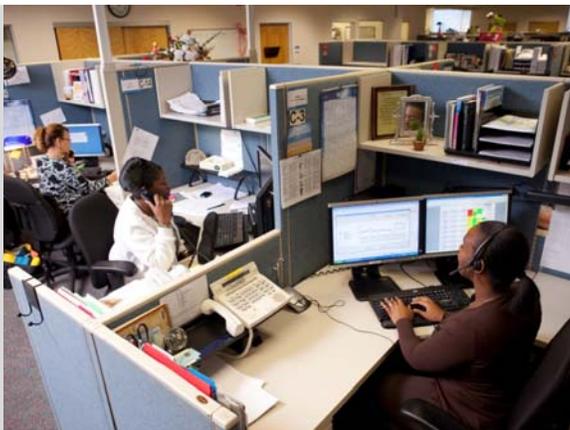


- Aligned/Employed Physicians
- Focus on Quality, Safety, Experience
- Community Commitment
- Regional Partnerships

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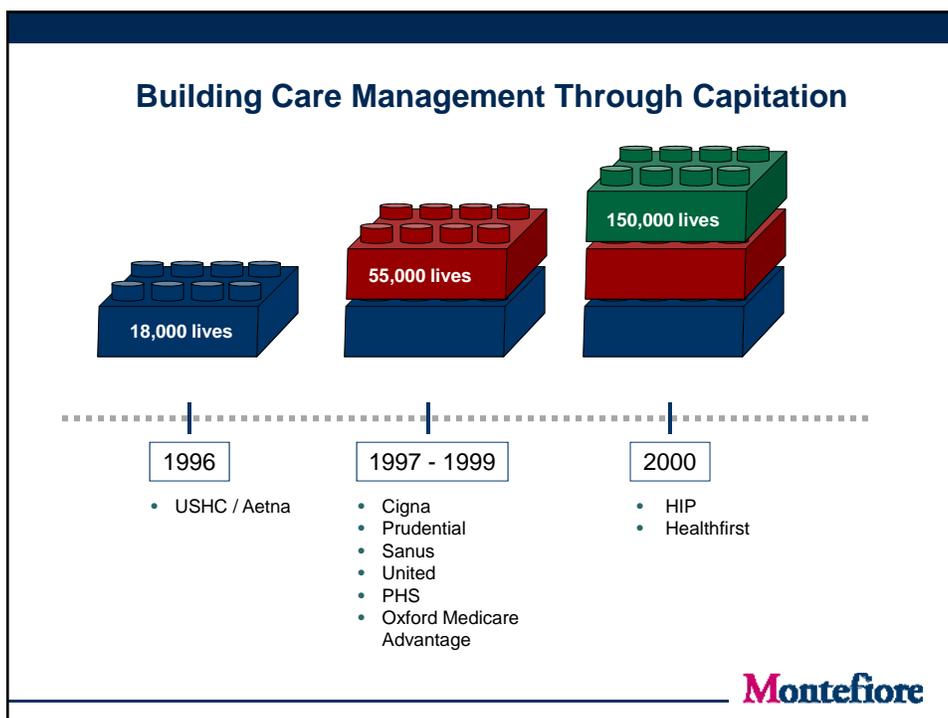
Source: Montefiore Marketing Dept.

## 1996: Care Management Organization



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Source: Montefiore Marketing Dept.



### Reform in Action

- Care coordination
- Disease management
- Health education
- Telemedicine
- Care transitions
- Medical House Calls

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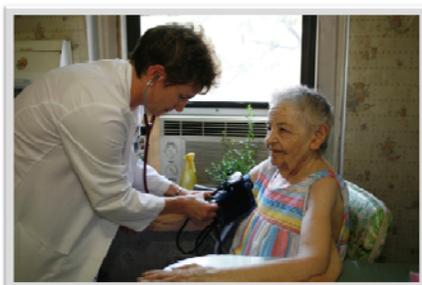
Source: Montefiore Marketing Dept.

### One of 32 Pioneers



### Bronx Accountable Health Care Network

- 23,218 Medicare beneficiaries
- Total expenditure of \$375,000,000



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Source: Montefiore Marketing Dept.

## Accountable to Quality and Cost



### Shared Savings

- 70% of savings returned to providers by Year 2

### Pay-for-Performance

1. Patient Experience
2. Care Coordination
3. Preventative Health
4. At-Risk Populations



Source: Montefiore Marketing Dept.

## Shared Savings and Pay-for-Performance

