



CASH &
COUNSELING

Cash & Counseling
Congressional Briefing
“A State Perspective”

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Cash & Counseling: Why States are Interested

- Demographics
 - Aging & Disability Population Growth
 - Workforce Shortages
- Empowerment & Increasing Personal Responsibility
- Prudent Purchasing & Better Use of Resources
- Increased Consumer Satisfaction
- Informal Caregiving

Original Cash & Counseling Demonstration: Lessons from Arkansas, Florida, New Jersey

- ❑ The Program Works! People Like it!
- ❑ C&C is NOT for everyone
- ❑ C&C supports informal caregiving
- ❑ People get the services they need, when they need them, and they are “prudent purchasers”
- ❑ Equipment, supplies and devices help increase independence and function
- ❑ Most folks in C&C “underspend” their allotment
- ❑ Traditional home care agencies are still an important element and C&C does not impact them adversely

State Issues in Cash & Counseling: Federal Waivers

- ❑ For State Plan personal care assistant (PCA) services, only an 1115 Waiver can be used.
- ❑ Cost issues: Cost-effectiveness vs. Budget Neutrality
- ❑ 1915(c) Waivers do not reach the large number of elderly & disabled people on State Plan PCA services
- ❑ 12 new Cash & Counseling demonstration states not planning to include State Plan PCA recipients
- ❑ Our goal: To make this service delivery option available to ALL Medicaid recipients who rely on PCA services

The Faces of C&C

