


# *State Drug Pricing Policy*

## Colorado

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## *Our Mission*

Improving health care access and outcomes for the **people** we serve while demonstrating sound stewardship of financial **resources**



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## Colorado Summary

|   |  |
|---|--|
| Total Medicaid Lives:                             | Nearly 1.3 million Coloradans enrolled in Health First Colorado (Medicaid); almost 24% of the total state population<br><br>429,000 eligible through ACA expansion |
| Annual Pharmacy Spending:                         | Medicaid prescription drug spending was over \$919 million in 2016 or 11.4% of total Medicaid expenditures   |
| Fee For Service or Managed Care State:            | Predominantly a Fee For Service state with only 10% in capitated managed care plan   |
| Single Preferred Drug List (PDL) or Multiple PDL: | A single PDL applies to FFS expenditures; For the 10% enrolled in managed care, plans can deviate from PDL but cannot be more restrictive.                         |
| Multi-state Purchasing Pool:                      | Colorado is not a member of a purchasing pool  |
| Value-Based Payment (VBP) Initiatives             | Colorado is actively pursuing VBP initiatives focused on aligning incentives to improve health outcomes and cost efficiencies.                                     |



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## Overview: Medicaid Drug Rebate Program

- Congress enacted MDRP in 1990
- MDRP created the construct of a voluntary rebate agreement between the drug manufacturer and HHS
  - If manufacturer enters into a rebate agreement, they are assured coverage of their drugs by Medicaid and Medicare
  - States are *required* to include drug on their formulary
- Rebate agreement ensures that CMS and the states:
  - Receive a rebate on a drug's price - set in statute
  - Do not pay more than a brand name drug's "Best Price" in the U.S. market
- Feds and states split rebates according to the state's federal medical assistance percentage (FMAP)



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## Colorado Medicaid & Prescription Drugs

Current pharmacy management

- Cannot mandate use of generics for certain drug classes (state statute)
- PDL
- Reliance on prior authorization
- Quantity limits, dosing limits

Pursuit of tools to manage cost and improve health outcomes

- SPA language to be well positioned for APM development
- Section 1115 waiver to give state ability to better manage drug benefit



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## Medicaid §1115 Waivers

§1115 of the Social Security Act gives HHS Secretary discretion to approve state requests for:


- Waivers of certain Medicaid requirements and/or
- Use federal Medicaid funds for costs that are not otherwise allowable

§1115 demonstrations allow flexibility to “demonstrate and evaluate policy approaches” by:

- Expanding eligibility
- Providing services not covered
- Improving care, increasing efficiency, or reducing costs

Other §1115 demonstration elements:

- Budget neutral or generate savings
- Time-limited, usually 5 years, and can be renewed
- Public notice/input, reporting & evaluation requirements



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## *Current State of §1115 Waivers*

- Historically very limited use to waive MDRP
- Administration has expressed interest in alternative payment models for high cost drugs
- FY 2019 President's Budget proposed new Medicaid demonstration
  - Authorize 5-year demo to test state-level formularies
  - Up to 5 states
- Massachusetts §1115 Waiver
- Arizona §1115 Waiver



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## *Colorado Waiver Request Concept*

- Overarching Goal: Achieve the best health outcomes through the best use of public funds
- Pursue Section 1115 waiver authority to:
  - Focus the pharmacy benefit on the most efficacious and cost-effective treatment options, while continuing to cover full range of therapeutic classes



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## *Physician- Administered Drugs*

- Trend toward bundled payment structures such as EAPG and DRG
- High cost drugs in EAPG and DRG methodologies
- Payment Options
  - Keep rates as is
  - Build drug cost into EAPG
  - Carve out drugs
  - Stop Loss



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## *PAD Reimbursement*

- National Academy for State Health Policy (NASHP) grant to fund an initiative involving PAD reimbursement
- Current rate methodology for PADs is based on Average Sales Price (ASP)
- By contrast, pharmacy reimbursement is Average Acquisition Cost (AAC)
- Can we use a cost-based methodology to reimburse PADs?
- Grant supports a survey and report



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*Questions or Concerns?*



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*Contact Information*

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*Thank You!*



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